

# **Localization Strategies for the Hospitality Industry**

SCHOOL Faculty of Culture, Tourism and Hospitality (Esthua)	CAMPUS Saint-Serge	LEVEL 1st year Master's degree SEMESTER Fall (S1)
<ul> <li>&gt; Degree course: International Hosp</li> <li>&gt; Teaching unit: UE4 Strategic Deve</li> <li>&gt; Course language: English</li> <li>&gt; Duration (hours): 16</li> <li>&gt; ECTS: 2</li> <li>&gt; Teacher(s): Jérôme PIRIOU</li> </ul>		
<ul> <li>Assessment:</li> <li>Continuous assessment</li> <li>Final exam</li> </ul>	Teaching methods:Lecture course16hoursTutorial coursehoursPractical workhours	Case study Project

### **COURSE DESCRIPTION**

This course aims to analyse the opportunities for the development of different types of accommodation in different territories, based on a socio-economic context.

### **OBJECTIVES**

At the end of this course, students will be able to:

- Have a geographical approach of territories - - Explain the touristic and business contexts of the location of accommodations - - Analyse the chronology and dynamism of hospitality development - - Understand the impact of sustainable development on the hospitality location.

### PREREQUISITES

Knowledge of the different forms of accommodation and differentiation of the products and services adapted to the activities (tourism, business)

## SELECTIVE BIBLIOGRAPHY

FYALL, A., LEGOHEREL, P., FROCHOT, I., WANG, Y. (2019) Marketing for tourism and hospitality collaboration, technology and experiences, Routledge -KOTLER, P., BOWEN, J.-T., MAKENS, J.-C. (2010) Marketing for hospitality and tourism, Fifth edition, Pearson -

PIRIOU, J. (2019) The tourist region: a co-construction of tourism stakeholders, ISTE, Wiley -

SHELLER, M. & URRY, J. (2004) Tourism mobilities: places to play, places in play, Routledge - VIOLIER, P. & TAUNAY, B. (2020) Tourist places of the World, ISTE, Wiley -